



19210 S. Vermont Avenue, Building A, Suite 100
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www.irwaonline.org

Course 218: Right of Way Acquisition for Electrical Transmission Projects December 6-7, 2022 Madison, WI



Course 218: Right of Way Acquisition for Electrical Transmission Projects

Course Description:

The purpose of this course is to create awareness of the full-scope process involved in right of way acquisition for electrical utilities projects. This course also provides effective techniques for successful negotiations in the process and exposes right of way agents to what their role may be throughout the process. Real life situations are provided throughout the course to enable students to focus on practical applications as opposed to theoretical applications. Finally, the course introduces students to field experiences on an electric utility project so that they can recognize a problem when it develops and determine a solution, or know where to go and who task for help in finding that solution! The course culminates in a scenario based live team challenge where students apply their skills and develop critical thinking to solve a real world right of way project crisis. Upon completion of the course, students will pass a 20 question self-assessment to gauge knowledge transfer.

Course Level:

Core

Topics:

- To create an awareness of the full-scope process involved in right of way acquisition for electrical transmission linear infrastructure projects
- To provide an in-depth understanding of primary roles and duties that a right of way agent may be required to undertake
- To provide effective techniques for project negotiation

Who Should Take This Course:

This course is designed for entry level right of way agents as well as experienced right of way agents working on electric transmission projects/linear infrastructure projects.

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 Sponsored by IRWA Chapter 17

To Register:

Online: www.irwaonline.org
 Fax: (310) 538-1471
 Phone: (310) 538-0233, x138
 Email: registrations@irwaonline.org

Classroom Location & Hotel Accommodations:

The Madison Concourse Hotel and Governor's Club
 One West Dayton Street
 Madison, WI 53703
 Phone: (608) 257-6000
 Participant Capacity: 35
 Hotel Rate: \$90.00 plus tax per night
 Contact the hotel directly and identify yourself with the IRWA Group.
 Make reservations prior to November 25, 2022 for the discounted rate.

Course Coordinator:

Kathy Curren, SR/WA
 Phone: (920) 621-9944
 Email: kathy.curren@we-energies.com

Course Instructors:

Gordon E. MacNair, SR/WA, AACI, P.App, is a Senior Real Estate Infrastructure Advisor employed with MacNair Consulting Inc. He is the former Director of the Corporate Real Estate Office for the City of Ottawa where his team oversaw all real estate matters for infrastructure projects. He is also a certified lecturer for the IRWA and has published numerous articles on infrastructure real estate matters. Previously, Gord was employed with a major utility company where he was employed as a Project Supervisor responsible for acquiring right of way for major high voltage transmission projects. Gord served as the International President of the IRWA and is currently serving as the Chair of the International Relations Committee. Mr. MacNair has taught courses and seminars on infrastructure real estate issues throughout Canada and the United States as well as Australia, South Africa, and the UK

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Register online at www.irwaonline.org / Fax this entire page to IRWA HQ: (310) 538-1471

 Last Name First Name

 Title

 Company Name

 Address

(____)____-____ Yes No _____
 Phone Member Member ID Number

 City, State, Zip/Postal Code

 Email Address

| | Registration Deadlines | IRWA Member Tuition | Non-Member Tuition | PDF of Course Materials | Printed Course Materials | Total Tuition Amount |
|-----------------------|------------------------|-----------------------------------|-----------------------------------|-------------------------------|----------------------------------|----------------------|
| On and Before: | Nov. 24, 2022 | \$415.00 <input type="checkbox"/> | \$520.00 <input type="checkbox"/> | FREE <input type="checkbox"/> | \$30.00 <input type="checkbox"/> | _____ |
| On and After: | Nov. 25, 2022 | \$440.00 <input type="checkbox"/> | \$545.00 <input type="checkbox"/> | FREE <input type="checkbox"/> | \$30.00 <input type="checkbox"/> | _____ |

An electronic copy of your course material will be added to your IRWA Account once your registration is completed. If you would like to receive printed copies, please see the course registration page for details. Additional fees may apply. *Black & white printed course materials are only available for purchase until 10 days prior to the class start date.

PRINT NAME AS IT APPEARS ON CARD: _____ 3-DIGIT CVV: _____

AMEX MC VISA Card #: _____ EXP: _____

SIGNATURE: _____ Date: _____ Amount to be Charged: _____

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.